MINUTE OF BOARD OF DIRECTORS' MEETING

Success Institute Charter School

A meeting of the Board of Directors PDYF/Success Institute was held at Success Institute on August 27, 2015 at 12:10pm. The following members were present and participating at the meeting:

Marvin Norman
Tenna Williams (nonvoting)
Pamela Rogers
Wanda Hardy wh
Stephanie Davis
Glenn Usry-Advisory (nonvoting)
Eddie Goodall
Chanika Graham
Rick Sinclair

Reading of the minutes

Minutes from previous meeting were read by Tenna Williams. Wanda Hardy made a motion to accept minutes pending any corrections above. Marvin Norman seconded and motion was approved unanimously.

Old Business

Building Compressor

Christian Outreach has paid for the replacement of the compressor. The unit is working fine.

New Business

Tenna (Introduce Eddie Goodall and Rick Sinclair as our guest)

Eddie Goodall-"Good evening, in sharing a little about myself-I am a former CPA-State Senator who speaks on the behalf of charter schools. Our focus is to help existing charter schools who may need our support or may be struggling in a particular area. When looking at the Success Institute structure for over fifteen years. I see strong, stable but struggle with meeting grade level performance.

Success Institute is struggling because it has a small population of students. When you pay for an audit of $5000 it is a hit to your budget. However, increasing by 200 it would be a $180,000 surplus; 300 students would add $400,000. An audit at 300 students would be about $30 per student. I want to help you grow. This would diversify your population of students and increase proficiency.

You will be impacting more lives by having more families/students. The associations would help in making the school better."

Rich Sinclair-"My focus is making a difference-turn around challenges. I focus on helping schools realize what's possible. You need an "all in" group of people has doubled enrollment of a school in a year."

Goodall-"There must be a shared value among the board. Vision must be delivered to staff and parents to buy in, set clear and realistic goals, technical and financial support, rebranding, look at what you can change, academic goals. We recommend that need for an attorney on the board. Groups with private money will finance new building or buy an existing building. Parents on the board will bring new ideas. We need to identify the question the reason why we want to grow. There are ways to pay raise a lot of money, have a fee where the association will get paid."

Nine hundred twenty-five per student cost right now is being paid (normally the cost per student is about $700 per student per month) with yearly occupancy cost."

Personnel

Contract-(Tenna Williams)LaShonda Smith will be moving to a part-time position effective September 1, 2015. Here is a copy of the contract for the board to preview.
Wanda-How will this affect the budget?
Williams-Ms. Smith will no longer receive health and retirement benefits.

Child Nutrition

Williams-"Prefer Foods has delivered the equipment but we have received an unexpected cost of installation for $4500. We are having a challenge with finding electricians to assist us. Ann Marie is assisting us in finding an electrician who would be more economical. She is unsure why our quote is so costly! It has not cost other schools this amount to install."

Adjourn-Time 2:30pm

Wanda Hardy made a motion. Seconded by Glenn Usry

MINUTE OF BOARD OF DIRECTORS' MEETING

Success Institute Charter School

A meeting of the Board of Directors PDYF/Success Institute was held at Success Institute on September 24, 2015 at 12:00pm. The following members were present and participating at the meeting:

Tenna Williams (nonvoting)
Pamela Rogers
Wanda Hardy
Rick Sinclair
Colin Rice

Reading of the minutes

Minutes from previous meeting were read by Tenna Williams. Wanda Hardy made a motion to accept minutes pending any corrections above. Pamela Rogers seconded and motion was approved unanimously.

New Business

Tenna (Introduce: Colin Rice from Colonial Life Insurance)

Supplementary Insurance

Colin Rice-We are based out of Columbia South Carolina. We are the largest supplementary insurance company. Eddie Goodall is one of the sponsors for our agency. We offer a one to one personal touch.
Some of the benefit packages include accident, dental short term disability, life, and cancer. We are also the largest enroller and have a wellness card.

Wanda-"That sounds great. Even though I am an Aflac representative, I must say that you offer some great packages."

Colin-"I would like to present our package to the staff and allow individuals to make a decision regarding their desired plan. After learning of our plan there are individuals who choose to switch companies."

Wanda-"Fine however I know that transferring policies could possibly create a problem. I don't mind as long as there is a smooth transition."

Tenna Williams-"I will be in touch after I poll the staff to determine who may be interested."

Tenna Williams-"Rich Sinclair has returned to share his proposal on how he can assist the school in our efforts to expand."

Rich Sinclair-"There are relevant questions that are important in this process. It is important to know "Where you are? How to get to where you are going? I know its going to happen for you. It will happen and I realize the possibilities.
It is important to have strategic marketing through the local Chamber of Commerce. Establishing meaningful partnerships is critical to the expansion process. Again, my focus is making a difference-turn around challenges. I focus on helping schools realize what's possible."

Wanda-"So what does this mean to our program? Before we make any decisions, we must have a specific layout to preview which outlines the cost? What is your success rate?"

Rich-"I will put a packet together and forward to Ms. Williams."

Wanda-"Okay that will work."

Wanda Hardy made a motion. Seconded by Tenna Williams

Other Business

Adjourn-Ms. Williams made a motion to adjourn. Seconded by Wanda Hardy
Time 1:15pm

MINUTE OF BOARD OF DIRECTORS' MEETING

Success Institute Charter School

A meeting of the Board of Directors PDYF/Success Institute was held at Success Institute on October 29, 2015 at 12:00pm. The following members were present and participating at the meeting:

Tenna Williams (nonvoting)
Pamela Rogers
Wanda Hardy
Marlin Tate
Marvin Norman
Chanika Graham

Reading of the minutes

Minutes from previous meeting were read by Tenna Williams. Marlin Tate made a motion to accept minutes pending any corrections above. Wanda Hardy seconded and motion was approved unanimously.

Old Business

Marketing-Tenna "Rich Sinclair has submitted an outline and price quote for his services."

Building-(Wanda)"I met with Superintendent Johnson for over one hour last week. It was a positive meeting. He is excited about the growing partnership. He would like for us to become a KIPP school.

(Norman)-"That sounds great. I believe the partnership will benefit both parties. Iredell County has over 6000 home schoolers. What do you know about the KIPP program?"

Wanda-"I'm unsure about but will google. Wow, it appears that KIPP is college prep educational program which supports underprivileged children."

Williams-"There is a KIPP charter located in Charlotte. I think that it would benefit us to set up a tour prior to meeting with the superintendent. I will contact KIPP in order to set up a tour."

Norman-"I will be glad to go. Please call me so that I will put it in my schedule."

Academics-(Williams) "The leadership team is focusing on literary development. Unfortunately, only 1 out of 13 students performed at the level of proficiency on the BOY3 assessment. I have employed a part-time licensed teacher who is obtaining a Master's degree in reading. The team has devised a learning program for elementary and middle grade students in order to improve literacy. We began implementing some strategies and students are making growth.

In regards to mathematics, I have been in dialogue a retired teacher who worked as math specialist within the Charlotte Mecklenburg School district. I believe that she would also be a welcome addition to our staff. Our goal is to bring her aboard for training and to teach mathematics."

Recognition-(Williams) "Academic report card information was submitted for the public to view on last week. I received a congratulatory telephone call from a former parent to congratulate us on meeting growth! SI teachers, students, and administration work hard on a daily basis to implement formative and summative assessments for data driven instruction. We are honored that Success Institute is ranked in the top one-fourth of approximately 135 charters in showing growth!

Transportation-Williams
Other Business

Adjourn-Ms. Williams made a motion to adjourn. Seconded by Wanda Hardy
Time 1:15pm